

Exhibit at AIRTEC 2012

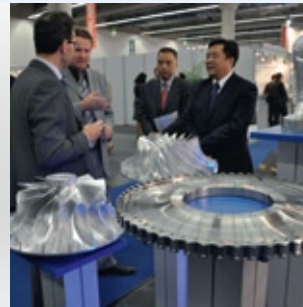


**International Aerospace
Supply Fair & B2B Meetings**

Exhibit at AIRTEC 2012 and look forward



AIRTEC 2012
The premium business and technology event where suppliers and key executives of manufactures involved in the aerospace supply chain come together from around the world.



Look forward to meet with professionals. Look forward to make outstanding contacts. And look forward to open new opportunities for your business. Become an exhibitor at AIRTEC 2012 – a must for all those who want to lay the foundation for a successful future!

B2B meetings

► **Look forward to high quality contacts and accelerate your business!**

The professional B2B meeting event is the key for success: It is the core of AIRTEC 2012 and an integral part of the fair. The B2B meetings provide a great opportunity to initiate qualified contacts to potential business partners from around the world in a very cost-efficient and time-saving way.

This B2B service enables exhibitors to arrange meetings with procurement and supply chain managers, technology experts, developers, project engineers prior to AIRTEC 2012 for all exhibition days by using the sophisticated online B2B platform. All exhibitors of AIRTEC 2012 can take part in the B2B meetings with their sales force, business development- or any other department, without extra fee.

These pre-arranged and well-coordinated meetings will take place at AIRTEC 2012, in a professional, perfectly organized business atmosphere.

The key to success Efficient B2B meetings



Exhibition

► **Look forward to do business and present your activities!**

AIRTEC 2012 offers exhibitors an excellent opportunity to present their products, technologies, expertise, solutions, services, capabilities and know how to potential partners.

The global aerospace supply chain

- Design + Engineering, Testing, Simulation
- Materials, Production + Tools
- Components + Systems
- Lifecycle Support

Theme world exhibitions with focus on special sectors

- UAV
- HELI
- SPACE

Why to exhibit?

- Clear focus on the aerospace supply chain
- Modern exhibition environment
- Participation in the B2B meetings included
- Exceptional exhibition service
- The exhibition is well linked to the conferences



ward to new business opportunities



Conferences

► **Look forward to meet experts, learn about visions and gain valuable insights!**

The four conferences, on aeronautics, space, UAV, helicopter, and a practice-oriented workshop covering timely topics are a major part of AIRTEC, creating a close link between industry and science. Internationally renowned experts meet here and discuss about latest developments and trends in the aerospace industry. Proximity to the exhibition area and long conference breaks ensure that exhibitors have best opportunities for lively exchange and networking.

■ 7th International Conference **Supply on the Wings**

■ 6th International Conference **UAV World**

■ 4th International Conference **HELI World**

■ 3rd International Conference **SPACE World**



Venue

► **Look forward to exhibit in Frankfurt, Germany and to benefit from the perfect infrastructure!**

Exhibitors and participants take advantage from the professional environment of one of the largest and most modern fair venues in Europe. The organisers place high value on creating an outstanding business and personal atmosphere to ensure for you a pleasant and successful stay.



Look forward to AIRTEC 2012

- More than a standard exhibition
- The premium global business and technology event for the aerospace supply industry
- Excellent business-to-business platform
- Numerous opportunities for dialogues
- B2B meetings prepare your stay efficiently
- Networking at top level
- Professional and dynamic atmosphere
- Centrally located in Europe and conveniently accessible venue

AIRTEC 2012

Exhibit too and book your stand space now!



10% Early booking discount until December 31st, 2011

REGISTRATION AND BOOKING APPLICATION MAIN EXHIBITOR

AIRTEC 2012
November 6 – 8, 2012
Exhibition Center Frankfurt

Exhibitor **Alphabetical listing in the catalogue, under the letter**

Company name		
Address		
City	Postal Code	Country
Phone	Fax	email (@)
Authorized person	Homepage (www.)	

Contact person

First name, name	Position
Phone	Mobile
Fax	email (@)

Stand space – bare stand (minimum size 12 sqm)

Surface Rental for a row stand

Size of stand width X depth = area sqm

Row stand..... End of row stand (with 2 corners)

Corner stand (with 1 corner) Block stand (with 4 corners).....

329.- €/sqm

- Corner stands, end of row stands and block stands will be surcharged with 7% per corner on the sqm-price
- plus a promotion fee of 698.- €
- plus waste removal fee of 3.80 € per sqm
- plus VAT
- including participation in the B2B meetings

Ready-installed systems

Type "Westend", rental: **106.- €/sqm** x sqm

Type "Airport", rental: **126.- €/sqm** x sq

Preferred Environment

Design + Engineering, Testing, Simulation Materials, Production + Tools Components + Systems Lifecycle Support

UAV World HELI World SPACE World

We agree to make payments for our stand space as follows: a) 30% of the stand space rental must be paid with this legally-binding application. b) A further 20% of the rental space fee plus promotion fee must be paid upon receipt of confirmation and the confirmation of location. The last payment of 50% of the rental space fee must be paid no later than 8 weeks before the opening date of the exhibition. All further charges must also be paid in full in the final instalment. For stand space up to 5,000.- € and ready-installed systems, 100% of the rental fee including promotion fee must be paid with this legally-binding application. Should such payments be delayed, the organiser reserves the right to place a third-party on the stand space. All prices are quoted plus VAT. The law of the Federal Republic of Germany applies. The place of fulfilment and court of jurisdiction is Frankfurt am Main / Germany. Our general exhibition terms and conditions apply.

Organiser
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City **Date** **Signature/Company Stamp**